

# Manage Promises, Not People

## Create self-managing teams that thrive in the future of work:



Close the gap between promises made and results delivered



Increase trust and reduce friction by restoring outstanding commitments



Create ownership and foster collaboration with the use of promise-centric leadership

## Three parts to a promise



Strategy and its execution often break down and create stagnation, squandered resources, and the formation of silos.

Managing only by power (authority) and process (Six Sigma) is insufficient to meet the rapid changes in workforces today.

Manage Promises, Not People is a new approach for work where wishful thinking becomes a predictable result.

Eric Papp spent fifteen years as a management trainer, and he helped turn case studies into actionable strategies. He has discovered the secret to executing these strategies with precision and success. No one can predict the future, but we can develop a management style that thrives under any market conditions.